

## Welcome To Our Power Kitchen!

From basic slide creation to complex animations & interactive infographics, Our presentation design and production services bring high-level creative value to every industry at low cost levels.

We provide creative presentations for Corporate decks, Investor pitches & Marketing material using Powerpoint, Keynote or Google slides



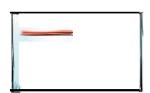
## **Presentation Formatting**

High quality, affordable, custom-branded presentation formatting and visual enhancement service



## Presentation Redesign

Built-to-order presentations
with a creative touch,
complete redesign of raw
content using stock images
and infographics



## **Custom Presentation Template**

Create high impact presentations with our custom template design



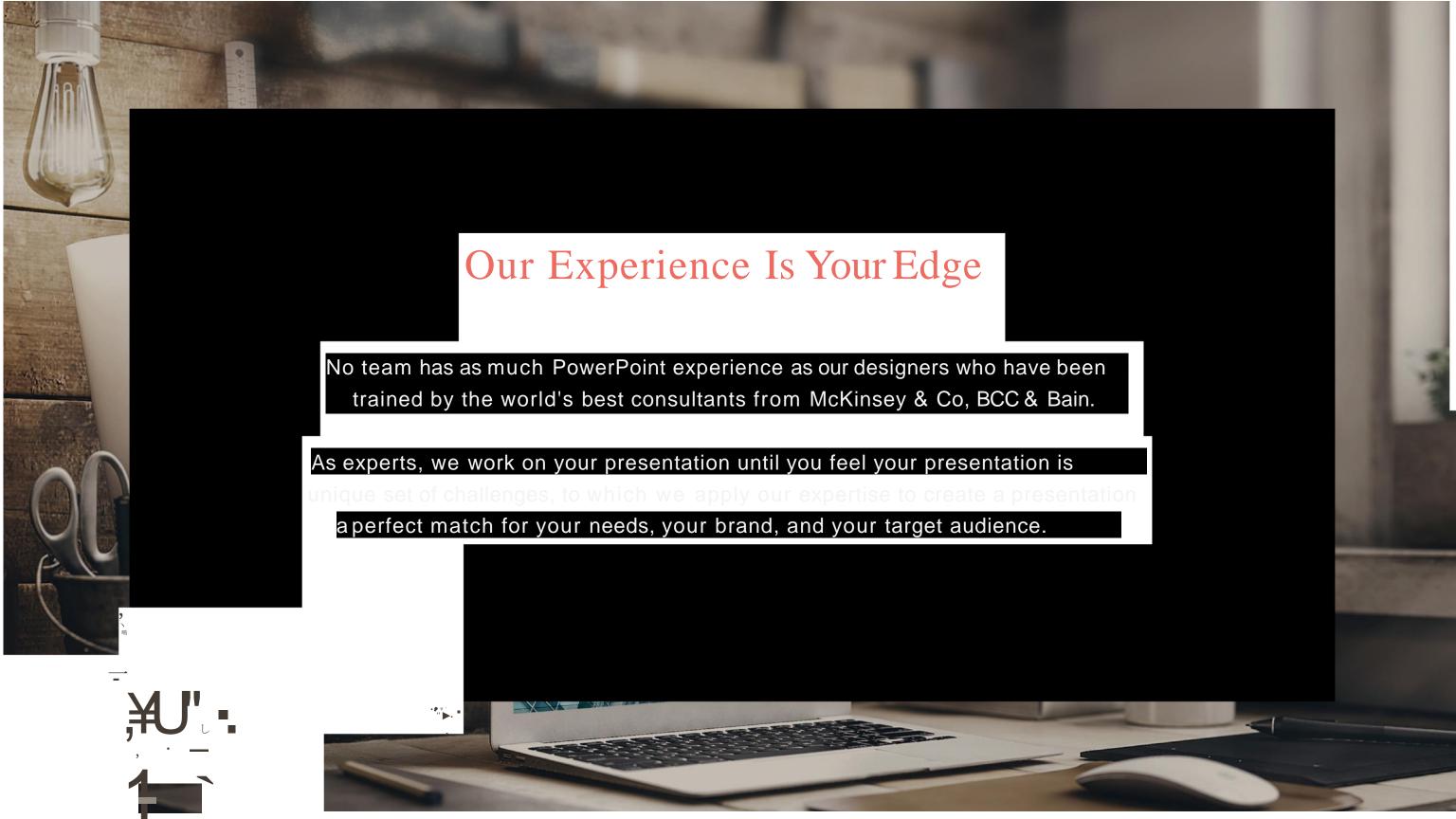
## Infographics

Story telling through visuals with compelling and easy to understand, custom designed infographics and visuals



### Video Animation

Cutting edge Animations and explainer videos to convey your message through eye-catching motion design



# We'll Help You Tell Your Story - Better!

Any effective presentation is an exercise in good storytelling, designed to hold your target audience's interest from start to finish.

We've perfected the fine art of crafting stories that impact fastest and linger longest.

OO By cut

By cutting away the clutter and cutting to the chase.

By creating simple narratives that are enjoyable to listen to.

By pitching each presentation at the right pace with the right cues.

By taking your audience from "what they already hey know "to "what you want them to know".

By delivering a visual and conceptual journey that stands out from the crowd and sticks in the mind.



# OUR WORK (#1)

### XXX Creates Strong Network Effects

#### Merchants

More sales, more commerce

Digital financing experience with compelling terms, added benefits, rebates, and loyalty programs

#### Bank Partners

Access to attractive customers & yield





### As We Scale, Network Effects Are Self Reinforcing

Sales associates + consumers benefit

More satisfied merchantsand

from a tool that facilit at es completing

customers enable XXXto growvolume

and negotiate larger commitments with



XXX becomes an integral

merchants drive sales

and engage with their

solution for how

customers.



a sale -> FAST!

our bankpartners





· Larger bank part ner commitments allow us to facilitate more financing options, further invest in our technology, and attract more merchants and customers





Facedrooping on one side

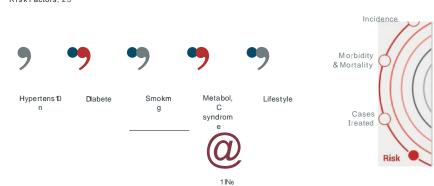
Weakness in one arm or leg

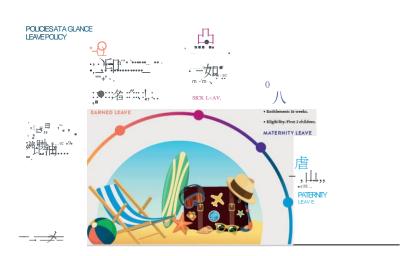
Difficultyin speech

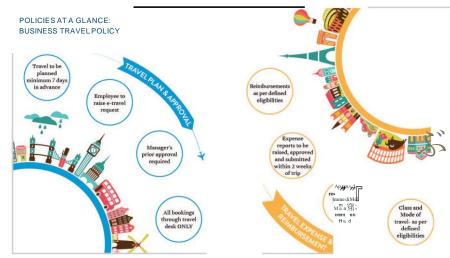
Time lost is brain

#### RISK

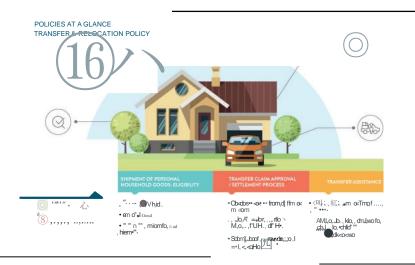
Risk Factors, 23





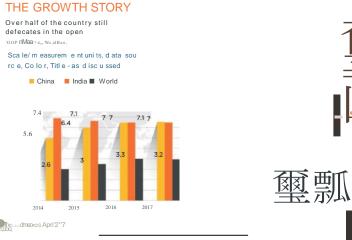


# OUR WORK (#2)



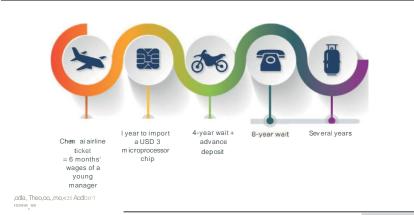








#### ECONOMY: INDIA... 1980s





## Before

## U.S. Dental Market: Background

#### Background

- U.S. Dental Market is supported by key long term trends:
- > Continued population growth with increasing percentage of population going to dentist
- > People living longer
- > People keeping their teeth longer
- People spending more on dental care (valuing their smile / oral health more)
- > Increasing ties between oral health and overall health
- With over 190,000 U.S. licensed dentists, the market remains very fragmented:
- > ~80% Independent Practitioners
- > ~20% Dental Service Organizations ("DSOs")
- Dental as a whole is very attractive:
- > Large, growing, and fragmented market
- > Easy-decision making process and relatively stable customer base
- > Lack of expertise in managing business side (especially finance)
- > Cost conscious and increasingly digitally oriented
- > Accessible via well-defined marketing

2 Confidential and Business Sensitive

Alex Sadusky (NEWCO)

## U.S. Dental Market: Situation

#### Situation

- North American dental market is changing
- Rapid expansion of DSO's
- > 15-20% penetration and growing 10-15% per year; rest of market is flat to declining
- > Continued rise in the cost of a dental education and the increasing costs in starting their own practice
- > Superior buying power of DSOs is creating price pressure, depressing margins, and creating fear amongst independent dentist (pressure to join or figure out ways to compete)
- □ Early stages of GPO creation and high growth
- > Less than 10% penetration with no clear leader, growing 15-20% per year
- > Barriers reducing due to new regulatory environment
- > End-manufacturer and distributor consolidation putting pressure on supply chain
- □ Big 3 Distributors under attack
- > Patterson disruption caused large sales and marketing discontinuity (growth of smaller distributors)
- > Continued pressure by Amazon, leading manufacturers, and state dental associations
- > Regulatory lawsuits (FTC) and strong backing and pressure from leading states
- > Elimination of exclusive product lines, reducing differentiation, and opening up access

3 Confidential and Business Sensitive

Alex Sadusky (NEWCO)

## After



## U.S. DENTAL MARKET: SITUATION



## North American dental market is changing

- Rapid expansion of DSO's
- 15-20% penetration and growing 10-15% per year; rest of market is flat to declining
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- Superior buying power of DSOs is creating price pressure, depressing margins, and creating fear amongst independent dentist (pressure to join or figure out ways to compete)

Confidential & Proprietary



## Early stages of GPO creation and high growth

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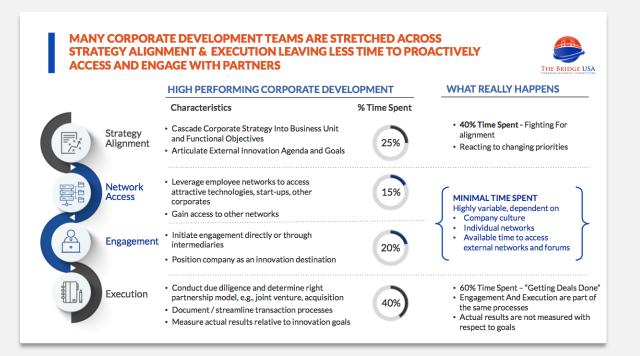
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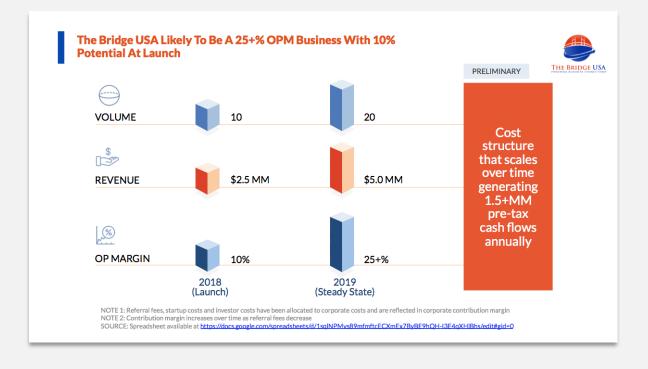
## Before

	High Performing Corporate Development		What Really Happens
	Characteristics	% Time Spent	
Strategy Alignment	Cascade Corporate Strategy Into Business Unit and Functional Objectives     Articulate External Innovation Agenda and Goals	25%	40% Time Spent - Fighting Fo alignment Reacting to changing priorition
Network Access	<ul> <li>Leverage employee networks to access attractive technologies, start- ups, other corporates</li> <li>Gain access to other networks</li> </ul>	15%	Min Time Spent - Highly variable, dependent on - Company culture - Individual networks - Available time to access external networks and forums
3 Engagement	<ul> <li>Initiate engagement directly or through intermediaries</li> <li>Position company as an innovation destination</li> </ul>	20%	
Execution Execution	Conduct due diligence and determine right partnership model, e.g., joint venture, acquisition  Document / streamline transaction processes	40%	60% Time Spent – "Getting Deals Done" Engagement And Execution are part of the same processes
DURCE: EY, "Towards Transaction E	Measure actual results relative to innovation goals  xcellence"; Deloitte, "Corporate Development Survey, Fil	fth Edition"	Actual results are not measured with respect to goals



## After





## 5 Reasons To Work With Us





## Deliver Anywhere Within 24-48 Hours

Our delivery is as express as our slides are expressive. We turnaround presentations in as little as 12 hours, so you can walk into your meeting fully-prepared



There's power point and there's PowerPoint!

Our team has learnt PowerPoint designing

from the best in the world.



## Easily Modifiable

We're the experts but you're the boss. We make presentations in such that you can still make changes once you get the 仙e



## Clear, Concise & Crisp

Our presentations are designed to cut through clutter. Sharp, smart and spot-on, we follow global best practices in design





## Chea per Than Your Favourite Dress!

optimize your budgets. Our slide formatting services start from as low as \$15 per slide

# How it works/プロセス

- Send your presentation attached in email to following address
- marketing@maple-associates.com
- Tell us your target date to complete
- We revise it unlimited times, send feed back by putting comment on slides (prefer typed but handwritten also accepted)
- Each iteration turnaround time is approximately 24 hours
- We Revise until you are satisfied with your presentation

- プレゼンテーションをメールに添付して下記のアドレス に送って下さい
- marketing@maple-associates.com
- プレゼンテーションの完了日教えて下さい
- 何回も改定可能です。フィードバック又コメントスライド に書いて送って下さい。タイプが望ましですが手書きも 可能です
- 一回の改定に24時間かかると想定してます
- 満足出来るまで改定可能です

Confidentiality of data protected. We sign NDA and keep all documents PW protected

